

COMPANY PROFILE

SPOC Managed Services

Since 2003

Tailored ICT and IT solutions designed to support small, medium, and enterprise businesses.



Open-minded ICT

www.spocsa.co.za

January 1, 2026

ABOUT OUR COMPANY

Since 2003, SPOC Managed Services has enabled businesses across South Africa to operate more efficiently through smart, secure, and scalable ICT solutions.

With an established footprint in Gauteng, the Western Cape, and KwaZulu-Natal, supported by a growing network of trusted partners, SPOC proudly services over 1 000 clients—delivering dependable infrastructure, proactive support, and long-term value.

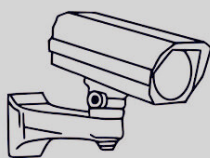
22 years

1 000+ Clients

Head Office - Gauteng

Western Cape

Kwazulu-Natal



VISION

Mobility, connectivity, and security are the foundations of every successful business. Our goal is to be the most valued supplier of hosted telephony and digital connectivity—keeping our clients connected, secure, and competitive, wherever they are.

MISSION

To Help companies communicate with ease, by managing and optimizing the digital tools that drive modern business.

PROBLEM



A Brief Story About The Problem

Businesses rely on technology to operate, communicate, and grow—but too often it becomes complex, unreliable, and costly. We exist to remove that burden. Spoc simplifies ICT by delivering stable, secure, and scalable solutions that just work, allowing our clients to focus on running their businesses without disruption, downtime, or uncertainty.



APPROACH



A Brief Story About Our Approach

We start by listening. Every client’s environment, challenges, and goals are different, so we don’t push one-size-fits-all solutions. We design technology around real operational needs, manage it proactively, and take ownership of outcomes. Our focus is long-term partnership—providing clear guidance, dependable support, and future-ready solutions that grow with our clients and deliver measurable business value.



Client-First Solution Design

We begin by understanding each client’s operational reality, challenges, and goals—ensuring every solution is purpose-built, practical, and aligned to real business outcomes.



Proactive, Managed Execution

Our team takes ownership from implementation through ongoing support, actively monitoring, maintaining, and optimising systems to reduce risk, downtime, and unexpected costs.



Future-Ready Technology Strategy

We design solutions that scale and adapt, helping clients stay secure, connected, and prepared for evolving business and technology demands without constant reinvestment.

MILESTONES

2005

- First multi-site tender
- Siemens Partner of the Year award - 5 years

2011

- Onboarded our first national key point
- Completed our first international installation
- Shift toward IP-based telecommunications.

2012-2015

- Nashua Gores Award - 3 years
- Launched our Cape Town branch
- Expanded our PBX portfolio to include Panasonic, NEC, and Avaya systems.

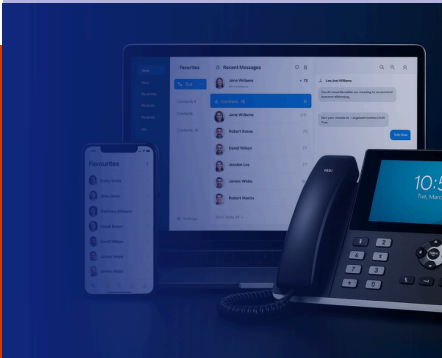
2016-2018

- Opened a satellite office in KwaZulu-Natal and
- Introduced Hosted PBX, Fibre, Wireless, and LTE connectivity services
- Launched the Flexi range and our proprietary VoIP platform.

2021

- Introduced our own Hosted PBX platform
- Received the ATOS Spotlight Award for innovation and service excellence.

PRODUCT OFFERING



01 Voice & Unified Communications

Seamless, reliable communication platforms that keep teams connected across offices, devices, and locations.

02 Connectivity

High-performance, resilient connectivity solutions designed for uptime, scalability, and business continuity making use of Fibre, Wireless, OneWeb Satellite and LTE

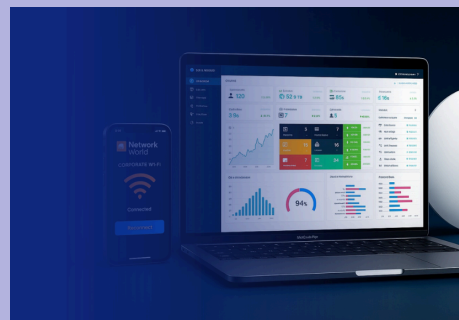


03 Surveillance & Access Control

Integrated security systems that protect people, assets, and premises through intelligent monitoring and controlled access.

04 Wi-Fi & Wireless Networks

Secure, high-coverage wireless solutions engineered for mobility, performance, and seamless connectivity.



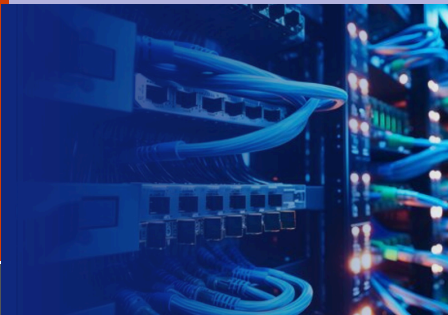


05 VoIP

Cost-effective, feature-rich voice solutions delivering clear, reliable communication across devices and locations.

06 Managed Printing Solutions

Optimised print environments that reduce costs, improve control, and increase operational efficiency.



07 Cable & Network Infrastructure

Structured, reliable cabling and network designs that form the foundation of stable, high-performance business environments.

08 IT Support Services

Proactive IT support combined with intelligent content management and secure cloud backup solutions to protect data, reduce risk, and ensure business continuity.



09 Service & Support Agreements

Flexible support and maintenance agreements ensuring proactive monitoring, fast response times, and predictable IT costs.

VALUE PROPOSITION

- We design solutions around real business needs – not vendor agendas
- We take ownership of performance, uptime, and long-term success
- We combine deep technical expertise with proactive, managed support
- We scale technology as our clients grow, without disruption

CLIENT BENEFITS

- Reduced operational risk
- Improved uptime and performance
- Predictable IT costs
- Scalable, future-ready technology
- Reliable support you can trust

PROBLEM →

SPOC SOLUTION

- Unreliable systems & downtime → Proactively monitored, resilient infrastructure
 - Complex, fragmented vendors → Single point of accountability across ICT services
 - Rising IT risk & security concerns → Secure, compliant, and managed environments
 - Limited scalability → Future-ready solutions designed to grow with the business
- Slow or reactive support → Responsive, SLA-driven service and local expertise

INDUSTRIES

We support a diverse range of industries with tailored ICT solutions:

- Corporate & Professional Services
- Logistics & Warehousing
- Manufacturing & Industrial
- Retail & Multi-Site Operations
- Hospitality & Leisure
- Production Farming

FOOTPRINT

Our footprint enables consistent service delivery, rapid response, and national scalability.

- Gauteng
- Western Cape
- KwaZulu-Natal
- National support through a trusted partner network

PARTNERS

Trusted partnerships ensure best-of-breed solutions, proven reliability, and long-term support.

Connectivity Providers



Technology Providers



Hardware



LET'S SIMPLIFY HOW YOUR BUSINESS COMMUNICATES

Whether you are replacing legacy systems, scaling across multiple sites, or improving reliability and visibility, Spoc Managed Services is ready to assist.

How we typically engage

Assess

Understand your current environment and challenges

Design

Align solutions to your operational and commercial goals

Deploy

Professional rollout with minimal disruption

Manage

Ongoing monitoring, support, and optimisation

There is no one-size-fits-all approach. We tailor every solution to fit your business, your risk profile, and your future plans.

The result

Smarter connections. Stronger business.



THANK YOU

We are ready to assist you

CONTACT US



265 Von Willich Avenue, Centuria Office Park,
Block 16, 1st Floor, Centurion 0157



012 643 9940



www.spocsa.co.za